

UK
TRADE &
INVESTMENT



Britain Open for Business
Export Statistics and Investment Opportunities

Agenda

➤ The Market

➤ The Sectors

➤ The Fun

➤ The Links

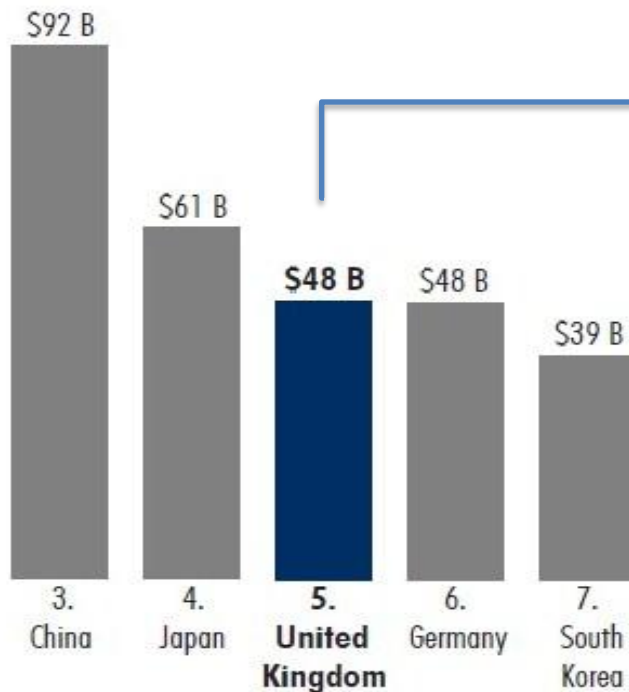
The Market

- The UK exports more goods/services to the US than any other country in the world



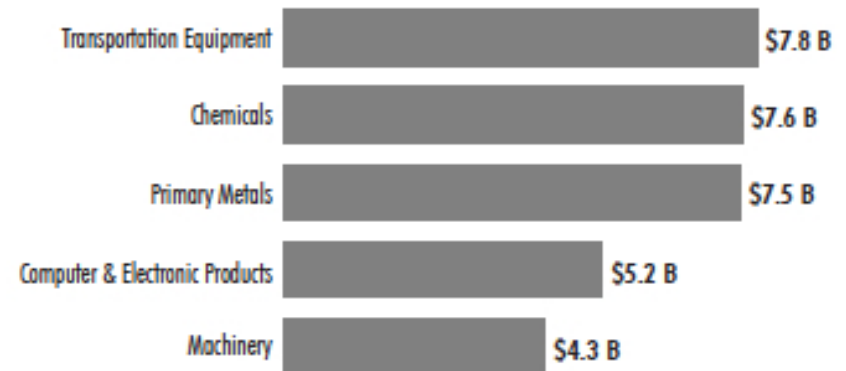
US Export Destinations

Fig. 7
United States' Export
Destinations
2010



Top Exports by Industry **From the United States to the United** **Kingdom, 2010**

Total Exports to the United Kingdom = \$48 B

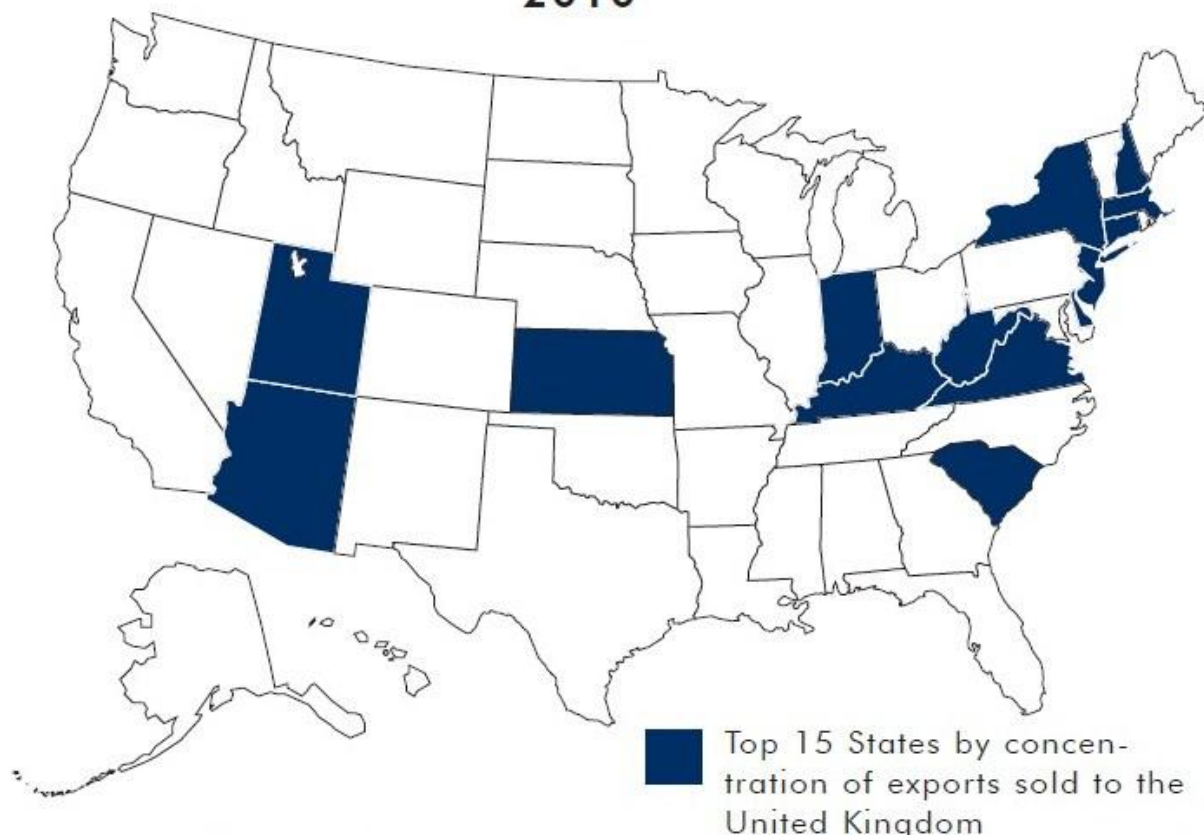


US Exports to the UK



CONCENTRATION OF EXPORTS SOLD TO THE UNITED KINGDOM

THE TOP 15 STATES 2010





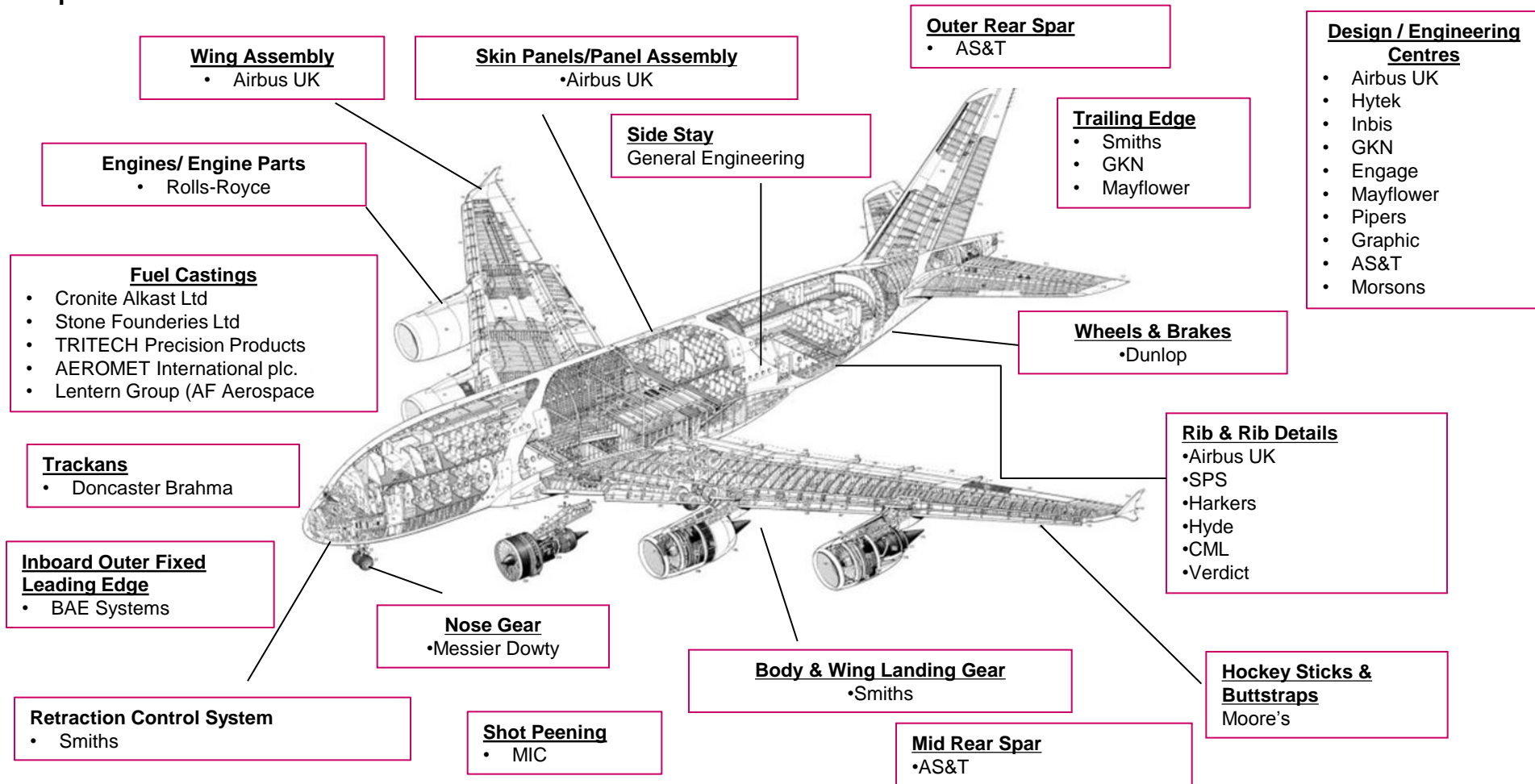
The Sectors

Aerospace

- The UK has the largest aerospace industry in Europe and the second largest in the world (after the USA), with a 17 per cent global market share
- UK aerospace has a turnover of \$40 billion (defence – 52% and civil – 48%)
- Exports of UK aerospace products last year totalled \$25 billion, accounting for 70 per cent of total industry turnover

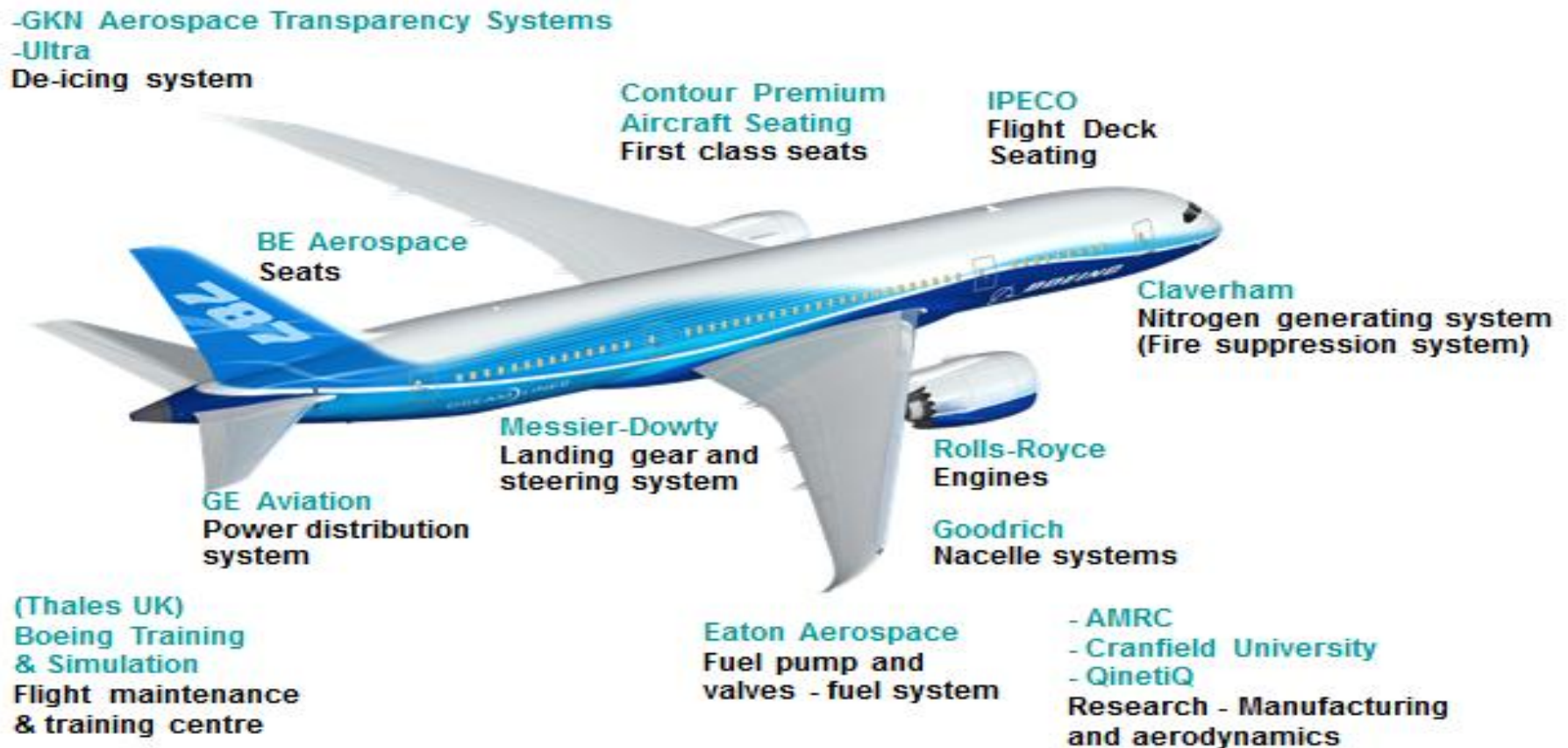
Airbus A380

There is currently around **400 UK companies** involved in the making of the **Airbus A380**. This slide has been designed to show exactly how much of the aircraft is produced in the UK.



Boeing 787

At present, around **25%** of the **Boeing 787 Dreamliner** is made in the **UK**.



Source: www.boeing.co.uk

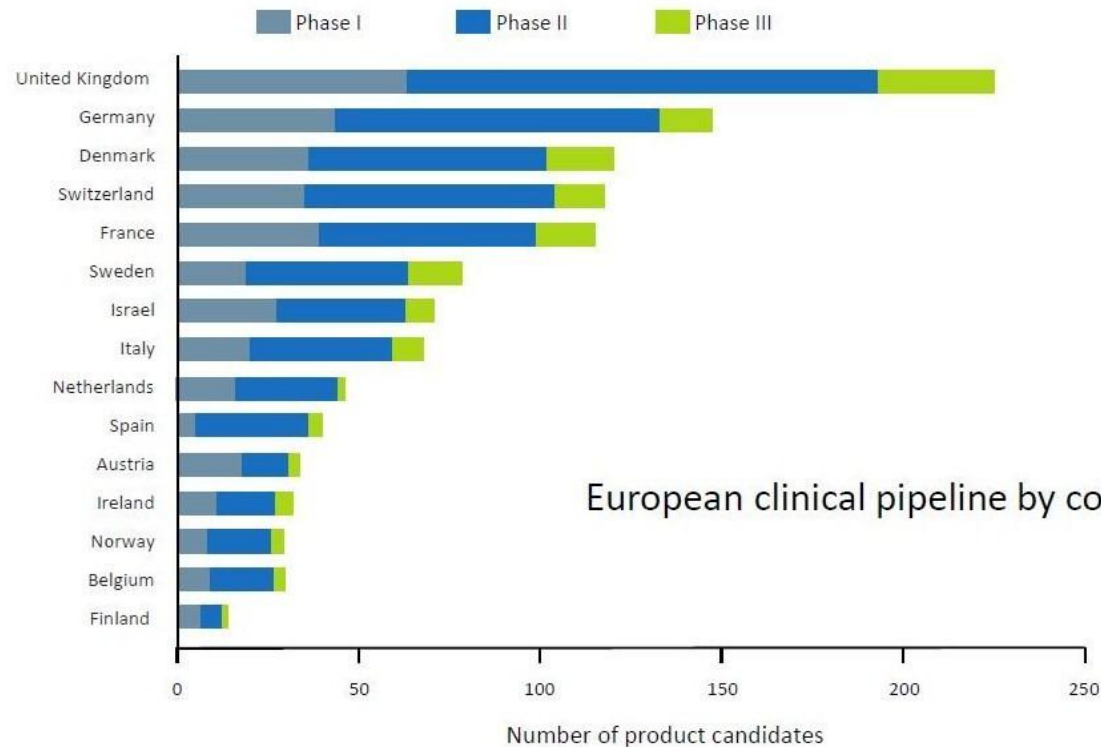
Energy

- The energy industry contributes 3.9% of the UK's GDP and employs 173,000 people (direct jobs)
 - UK energy related goods and services contribute \$30 billion a year to our exports
- Key sectors: oil and gas, renewable, nuclear and thermal power, marine energy
- The UK is a leading player in Clean Technology
 - Largest installed capacity of offshore wind energy

Lifesciences

- The UK pharmaceutical sector has 388 companies, employing nearly 78,000 with an annual turnover of over \$50 billion
 - \$8bn was spent on pharmaceutical R&D in the UK last year
- Medicines originating in the UK captured a 16% value share of the world's 100 top selling drugs in the last year
- The medical technology sectors represent over 4,000 companies employing 87,000 people with an annual turnover of around \$30bn
- **Overall Life Sciences account for 8% of the UK manufacturing sector**

In 2010, UK medical biotech companies led Europe in numbers of drugs in clinical development with over 20% of the total





The Fun

The UK is Fun

- A location for the Olympics
- A location for the Queen's Diamond Jubilee
- A location for tourism

The UK provides the best environment for companies to grow



The Links

Utah Business in the UK

OMNITURE®

SKULL
CANDY

WAVETRONIX™

NU SKIN

FUSION-io

ZAGG™

@task®

Interbankfx



inContact.

zango®

Control 4 FAT Pipe

Tahitian
noni

iBAHN

CAREfx®

NEWAYS®

ancestry.com®

E&S
EVANS & SUTHERLAND



LANDesk®

Novell®

FranklinCovey™

HUNTSMAN

MONA·VIE

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